

Message Text

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ACTION ARA-20

INFO OCT-01 ISO-00 SP-03 AID-20 EB-11 NSC-07 RSC-01

CIEP-02 TRSE-00 SS-20 STR-08 OMB-01 CEA-02 OIC-04

SSO-00 NSCE-00 L-03 COME-00 FEA-02 INT-08 AGR-20 H-03

IO-14 CIAE-00 DODE-00 INR-10 NSAE-00 PA-04 USIA-15

PRS-01 DRC-01 /181 W

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FM AMEMBASSY SANTIAGO

TO AMEMBASSY MONTEVIDEO PRIORITY

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AMEMBASSY BRASILIA

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TAGS: ETRD, CI

SUBJ: AMBASSADOR EBERLE'S VISIT

1. FOLLOWING IS UNCLEARED DRAFT SUMMARY OF RESULTS APRIL 21-22
VISIT TO CHILE BY AMBASSADOR EBERLE AND US DELEGATION.

2. SUMMARY: BRIEF AS IT WAS, AMBASSADOR EBERLE'S VISIT TO CHILE
MADE MAJOR IMPACT ON GOC AND WAS WIDELY REPORTED IN CHILEAN
MEDIA. IN 24-HOUR PERIOD AMBASSADOR EBERLE SUCCEEDED IN EXTRA-
ORDINARY WAY IN CALLING TO GOC ATTENTION IMPORTANCE OF MTN --
OF WHICH ONLY A FEW HERE HAD BEEN DIMLY AWARE -- AND OPPORTUNITIES
UPCOMING NEGOTIATIONS AND GSP OFFER TO CHILE FOR MORE SATISFACTORY
INTER-AMERICAN ECONOMIC TIES AND FOR MULTILATERAL TRADE CONTRIBUTION
TO SOUNDER WORLD ECONOMY. WHILE GOC WAS UNPREPARED TO DISCUSS
NEEDS IN DETAIL, BASE WAS ESTABLISHED FOR FOLLOW-UP CONVERSATIONS.
END SUMMARY

3. CHILEANS WERE OBVIOUSLY DELIGHTED WITH AMB EBERLE'S VISIT.

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EMBASSY HAD SCHEDULED EBERLE'S PRINCIPAL CEREMONIAL CALL ON

ADMIRAL JOSE MERINO, JUNTA MEMBER SPECIALIZING IN ECONOMIC AFFAIRS. JUNTA PRESIDENT GENERAL PINOCHET, HOWEVER, INDICATED THAT ANY AMERICAN VISITOR AT PRESIDENTIAL LEVEL SHOULD CALL ON HIM, AND WE ACCORDINGLY ARRANGED SUCH A MEETING AS WELL (DETAILS REPORTED SEPTEL). IN ADDITION, MINISTERS OF ECONOMY AND FINANCE, JUNTA ECONOMIC ADVISER RAUL SAEZ, CHIEF COPPER NEGOTIATOR JULIO PHILIPPI, AND FOREIGN OFFICE ECONOMIC DIRECTOR DAZA ENGAGED IN PROLONGED DISCUSSION WITH USDEL AFTER WORKING DINNER AT EMBASSY RESIDENCE APRIL 21.

4. MAJOR TOPICS COVERED AT DINNER SESSION WERE WORLD IMPACT OF PETROLEUM PRICES, CHILE'S CONCERN ABOUT RECEIVING "FAIR" PRICES FOR ITS EXPORTS (OVERWHELMINGLY COPPER), FERTILIZER INDUSTRY PROSPECTS, AND TECHNOLOGY TRANSFER QUESTION. AMB EBERLE STRESSED THAT USG HAS NO EASY ANSWERS TO ANY OF THESE PROBLEMS, THAT SOLUTIONS REQUIRE CLOSE CONSULTATIONS AMONG ALL COUNTRIES AFFECTED, AND THAT TECHNOLOGY TRANSFER CAN BEST BE DEALT WITH IF CHILE REFINES ITS PRIORITIES AND SEEKS WAYS TO DRAW ON PRIVATE SECTOR RESOURCES.

5. APRIL 22 MEETING SCHEDULED AT TECHNICAL LEVEL FOUND CHILEAN PRINCIPALS AGAIN PRESENT, REFLECTING THEIR HIGH INTEREST. DURING 1-1/2-HOURS SESSION USDEL OUTLINED PROCEDURE FOR ESTABLISHING PRODUCT LIST OF GSP AND INTER-RELATION SPECIALIZED PREFERENCES WITH MTN. VARIOUS CHILEAN QUESTIONS ABOUT COUNTRY AND PRODUCT ELIGIBILITY FOR GSP WERE ANSWERED.

6. SIMULTANEOUSLY, NEW DELMAN AND KNEPPER WERE MEETING WITH SIZABLE PORTION OF US BUSINESS COMMUNITY TO EXPLAIN MTN AND TRADE ACT, LATTER PRESENTLY BEFORE US CONGRESS. BUSINESSMEN WERE ADVISED OF MECHANISM THROUGH WHICH PRIVATE INTEREST COULD MAKE THEIR VIEWS KNOWN.

7. AT CLOSING PRESS CONFERENCE, LOCAL REPORTERS INDICATED LIVELY INTEREST IN CONSEQUENCES FOR CHILE OF UPCOMING TRADE NEGOTIATIONS, PARTICULARLY WITH RESPECT TO COPPER. MEDIA COVERAGE WAS VERY EXTENSIVE. THERE WERE NO HOSTILE NOTES.

8. IN ALL CONTACTS WITH CHILEANS, THEMES STRESSED BY AMB EBERLE AND USDEL WERE FOLLOWING: ADVANTAGES FOR CHILE OF LIMITED OFFICIAL USE

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ACTIVE PARTICIPATION IN MTN; PROSPECTS FOR PASSAGE OF US LEGISLATION ARE GOOD AND USG IS PROCEEDING ON ASSUMPTION THAT CONGRESS WILL APPROVE BILL DURING SUMMER OF 1974; US WILL SUPPORT GSP IN FASHION HELPFUL TO LATIN AMERICA; WE ARE WILLING TO LOOK FOR WAYS TO ACHIEVE BENEFICIAL TREATMENT FOR PRODUCTS OF PARTICULAR INTEREST TO CHILE; GOC SHOULD SET PRIORITIES SO THAT MOST PRESSING NEEDS CAN BE TACKLED FIRST.

9. APRIL 21 MEETING WITH ECLA IS BEING REPORTED SEPARATELY.

10. COMMENT: EMBASSY IS GRATEFUL FOR OPPORTUNITY PROVIDED BY AMBASSADOR EBERLE'S MISSION AND IS EAGER TO FOLLOW UP ON RECEIPT OF ADDITIONAL MATERIAL AND GUIDANCE. THE AMBASSADOR HIMSELF LEAVES BEHIND THE MOST FAVORABLE IMPRESSION AND A HOST OF NEW FRIENDS IN CHILE.

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